



**Presentation to the
Food and Farming Forum**

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Fare Solutions Ltd**



Aims

- To improve the profitability and sustainability of food and farming businesses in Yorkshire and the Humber
- To facilitate the development of collaborative supply chains across the Region
- To achieve business improvements through developing skills in business management, leadership, marketing and supply chain logistics.
- To improve efficiency and reduce waste by sharing information to achieve savings at each link in the chain.



Benefits to the industry

- Improved supply chain efficiency, reducing waste and cost, ultimately leading to enhanced client support
- New and secure markets for farmer businesses
- Adding value to Yorkshire provenance
- Confidence to invest in a more sustainable future



Regionally promoted programme

- Financially supported by Yorkshire Forward
- 3 Year funding package
- Single Pot - Business Development
- RDPE - Skills Development
- Links in with the RDA Food and Drink Strategy
- Connects with the four other Strategic themes
- “One Voice” approach



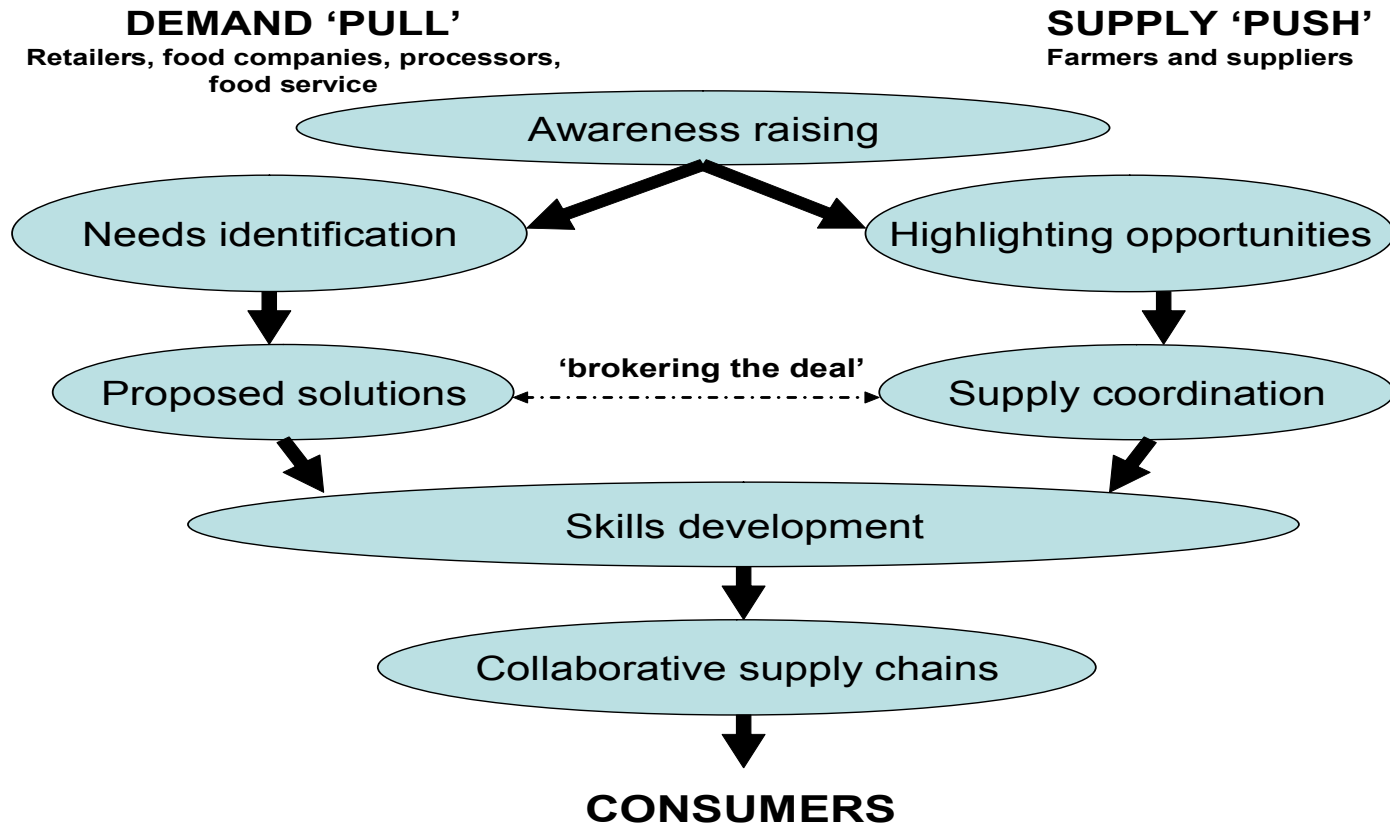
Who Will Deliver the Programme?

Delivery Partners : NFU, Y&H Regional Food Group
Bishop Burton College; Askham Bryan College; Country
Landowners and Business Association; Yorkshire
Agricultural Society; EBLEX Ltd and BPEX.

Strategic Lead : Fare Solutions Ltd

Operational Lead : EFPF

Farexchange – making the connections.....





Projects currently underway:

- Milling Oats project
- Fantasy Farming - Malting barley
- Pork project
- Regional Lamb scheme
- Collaboration project with the IGD
- Management development programme with YAS
- Supply chain collaboration with major retailer



"It is becoming clear that the advantage that has shifted to farm businesses over the past two years is not an increase in the prices of agricultural commodities but rather the realisation by downstream customers that there is significant additional value and security to be gained by forming new longer term relationships with raw material suppliers."

Sion Roberts CEO of English Farming and Foods Partnerships November 2008

Farexchange can help food and farming businesses in Yorkshire and the Humber identify opportunities to sustain their business in the longer term



To hear more about the programme call

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